



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 25/2026

(*NEW SEASON TEAS ONLY)

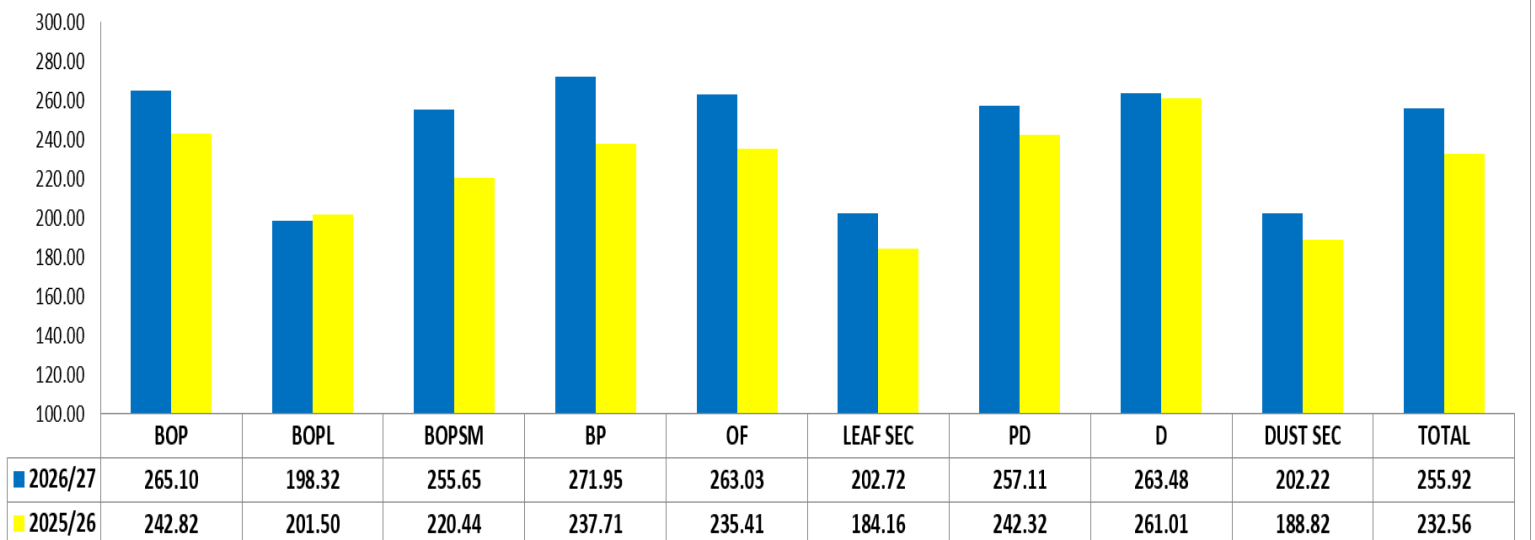
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Best and good liquoring sorts sold firm to dearer following competition. * Cleaner mediums followed a similar trend. * Remainder irregular around last. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Select good liquoring sorts around last. * Remainder irregular and easier.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * WI: Mainstay. * HUL: Operated. * TCPL: Selective. * Internals: Good support. * Exporters: Operated. 	<ul style="list-style-type: none"> * WI: Operated. * HUL: Operated. * TCPL: Selective. * Internals: Good support.

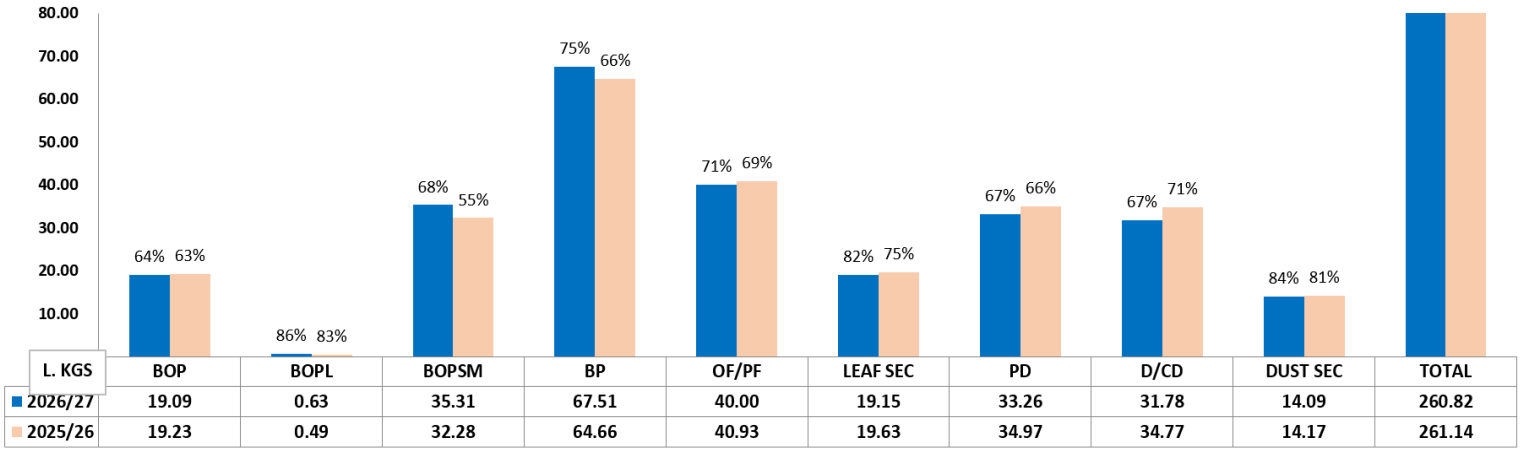
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 25		
	SALE 25	SALE 24	+/-	SALE 25	SALE 24	+/-	SALE 25	SALE 24	+/-	2026/27	2025/26	2024/25
LEAF	268.54	262.89	5.66	244.25	241.28	2.97	271.89	275.92	-4.03	258.55	228.56	242.88
DUST	251.84	242.60	9.24	250.53	257.87	-7.34	228.93	238.79	-9.86	249.90	241.03	223.33
TOTAL	263.22	256.34	6.88	246.20	246.68	-0.48	254.92	262.21	-7.30	255.92	232.56	236.42

GTAC AUCTION AVERAGES										
SALE		Sale 18	Sale 19	Sale 20	Sale 21	Sale 22	Sale 23	Sale 24	Sale 25	
LEAF	2026/27	265.35	259.55	250.84	242.10	248.81	248.98	262.89	268.54	
	2025/26	211.94	206.74	204.00	216.59	233.81	238.86	241.28	244.25	
DUST	2026/27	271.13	264.57	250.21	235.98	233.51	230.35	242.60	251.84	
	2025/26	223.17	220.48	215.36	234.85	254.10	249.59	257.87	250.53	
TOTAL	2026/27	267.21	261.06	250.66	240.33	244.58	242.91	256.34	263.22	
	2025/26	215.68	211.19	207.43	222.61	240.44	242.41	246.68	246.20	

GTAC Grade Wise Averages Upto Sale 25



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 25



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 25			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	23,26,760	17,81,770	276.45	23%	22,94,595	16,31,190	271.68	29%	1,77,32,392	1,26,33,570	264.81	29%
FANNINGS	8,40,688	5,84,828	274.61	30%	7,91,372	4,92,264	268.04	38%	56,62,594	39,99,609	263.03	29%
LEAF SEC.	3,04,075	2,60,237	200.80	14%	3,06,495	2,49,756	195.35	19%	18,45,160	15,35,545	195.35	17%
LEAF TOTAL	34,71,523	26,26,835	268.54	24%	33,92,461	23,73,209	262.89	30%	2,52,40,146	1,81,68,723	258.55	28%

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	14,72,787	9,86,090	263.70	33%	13,86,534	8,91,122	253.69	36%	97,24,944	65,04,449	260.22	33%
DUST SEC.	2,89,846	2,43,279	203.74	16%	2,69,907	2,39,824	201.40	11%	16,87,062	14,09,018	202.22	16%
DUST TOTAL	17,62,633	12,29,369	251.84	30%	16,56,441	11,30,946	242.60	32%	1,14,12,006	79,13,467	249.90	31%
TOTAL	52,34,155	38,56,204	263.22	26%	50,48,903	35,04,155	256.34	31%	3,66,52,152	2,60,82,190	255.92	29%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 25			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	34,71,523	26,26,835	268.54	24%	33,92,461	23,73,209	262.89	30%	2,52,40,146	1,81,68,723	258.55	28%
2025/26	37,56,095	26,34,822	244.25	30%	39,74,331	26,91,139	241.28	32%	2,73,45,106	1,77,23,198	228.56	35%

DUST	THIS SALE				LAST SALE				UPTO SALE 25			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	17,62,633	12,29,369	251.84	30%	16,56,441	11,30,946	242.60	24260%	1,14,12,006	79,13,467	249.90	31%
2025/26	17,61,349	11,84,398	250.53	33%	17,01,041	12,97,522	257.87	24%	1,19,07,563	83,91,107	241.03	30%

TOTAL	THIS SALE				LAST SALE				UPTO SALE 25			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	52,34,155	38,56,204	263.22	26%	50,48,903	35,04,155	256.34	31%	3,66,52,152	2,60,82,190	255.92	29%
2025/26	55,17,445	38,19,220	246.20	31%	56,75,372	39,88,661	246.68	30%	3,92,52,669	2,61,14,305	232.56	33%

PRICE RANGE

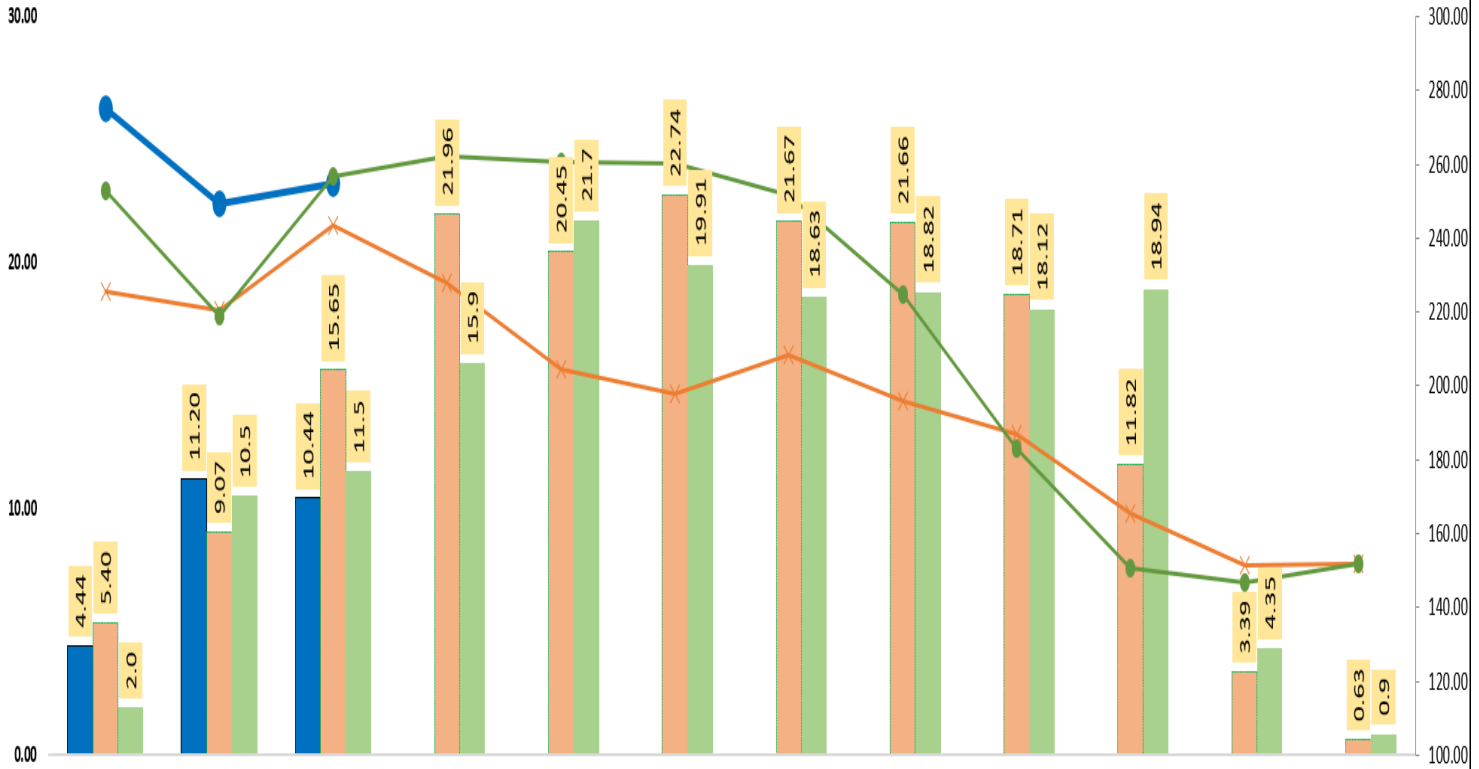
% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 25			2026/27		UPTO SALE 25		
	SALE 25	SALE 24	2026/27	2025/26	2024/25	SALE 25	SALE 24	2026/27	2025/26	2024/25
BELOW 150	4	5	3	16	19	3	3	3	16	22
BETWEEN 151.00-200.00	19	23	19	26	18	21	31	22	27	23
BETWEEN 201.00-250.00	24	22	27	19	19	31	28	31	14	18
BETWEEN 251.00-300.00	19	17	25	19	17	17	15	21	14	18
BETWEEN 301.00-350.00	21	20	18	14	11	21	16	19	15	12
BETWEEN 351.00-400.00	10	10	6	3	9	5	6	4	9	6
ABOVE 400.00	4	3	2	1	6	2	2	1	4	2

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
26	1,12,779	43,422	1,56,201	97,477	42,418	1,39,895	15,302	1,004	16,306
27	1,22,659	44,635	1,67,294	97,708	42,825	1,40,533	24,951	1,810	26,761
28	1,21,607	48,963	1,70,570	1,02,793	43,943	1,46,736	18,814	5,020	23,834
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364

M KGS

GTAC Monthly Price Movement



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2026 AVG.	275.24	249.20	254.92									
2025 AVG.	225.49	220.63	243.58	227.80	204.29	197.67	208.53	196.06	187.08	165.65	151.34	152.01
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.73	146.92	152.01

* Please note June 2026-27 Price is calculated on SALE 23,24,25 Only

GTAC BUYING FOR THE SALE 25

	LEAF			DUST			TOTAL				
	Kgs	AVG	%	Kgs	AVG	%	Kgs	AVG	%		
OFFER	34,71,522.5		Kgs	OFFER	17,62,632.9	Kgs	OFFER	52,34,155.4	Kgs		
SOLD	26,26,835.0		Kgs	SOLD	12,29,369.0	Kgs	SOLD	38,56,204.0	Kgs		
SOLD %	76%			SOLD %	70%		SOLD %	74%			
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	ZONE	Kgs	AVG	%	
TCPL	60,370	176.90	2%	TCPL	16,742	211.21	1%	TCPL	77,112	184.35	2%
HUL	1,78,441	242.62	7%	HUL	1,80,706	265.79	15%	HUL	3,59,147	254.28	9%
W.India	8,22,571	285.22	31%	W.India	2,19,741	222.58	18%	W.India	10,42,312	272.01	27%
WI.Pack	3,08,343	280.76	12%	WI.Pack	77,493	281.47	6%	WI.Pack	3,85,836	280.90	10%
N.India	6,07,083	258.44	23%	N.India	1,94,949	247.51	16%	N.India	8,02,032	255.78	21%
NI.Pack	50,008	245.23	2%	NI.Pack	1,64,550	284.23	13%	NI.Pack	2,14,558	275.14	6%
Packeteers	54,923	208.10	2%	Packeteers	51,020	201.55	4%	Packeteers	1,05,943	204.95	3%
C.India	61,546	308.57	2%	C.India	49,535	273.40	4%	C.India	1,11,081	292.89	3%
Exports	1,61,519	249.76	6%	Exports	28,802	196.01	2%	Exports	1,90,321	241.63	5%
Local	89,488	253.13	3%	Local	29,020	222.89	2%	Local	1,18,508	245.72	3%
S.India	67,633	364.86	3%	S.India	1,53,831	272.78	13%	S.India	2,21,464	300.90	6%
Others	1,64,910	260.82	6%	Others	62,980	228.45	5%	Others	2,27,890	251.87	6%
TOTAL	26,26,835	268.54	100%	TOTAL	12,29,369	251.84	100%	TOTAL	38,56,204	263.22	100%

GTAC ASSAM BATTING ORDER UPTO SALE 25

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	81,216	526.58	2	60,006	461.63
HOOKHMOL	2	27,197	493.34	1	30,413	515.06
HALMARI	3	80,016	457.53	5	1,09,990	419.34
HATIMARA	4	36,921	452.33	3	78,480	440.66
DEOHALL	5	82,900	413.40	21	1,27,500	343.15
KAMARBUND	6	24,816	398.32	10	20,114	388.84
BANAMALIE	7	34,946	382.74	6	25,036	415.94
GELAKEY	8	49,180	381.70	11	51,005	388.68
DOOMNI	9	1,34,218	374.62	12	86,948	383.08
GHILLIDARY	10	28,679	367.10		15,918	360.87
BIJLEEJAN	11	1,13,217	358.95	13	81,545	370.58
HIRAJULI	12	21,644	357.94	7	33,021	401.77
BORSILLAH	13	48,818	356.95	9	58,132	391.32
BETTYBARI	14	1,40,402	355.38	27	1,72,505	331.94
DEHA	15	54,369	350.33	17	42,146	347.86
DHOOIE	16	25,102	347.93		16,759	339.08
BUKHIAL	17	29,022	347.85	34	20,998	322.46
CHARAIDOPREMIUM	18	36,481	347.15	24	59,026	337.45
DOOLAHAT	19	50,608	346.32	16	62,672	353.05
GONESHBARICLONAL	20	61,130	344.90			
KOPATI	21	1,08,216	344.27	40	1,24,693	320.24
BAHIPOOKRI	22	1,13,449	343.07	66	1,09,835	300.74
KHONA	23	31,890	341.56	18	35,858	347.43
HATIJANCLONAL	24	81,735	339.92	35	92,752	322.03
KEYHUNG	25	55,607	338.39	20	71,936	343.87

* Above 20 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 25

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	81,216	526.58	2	60,006	461.63
HOOKHMOL	2	47,558	520.27	1	57,877	522.01
GATOONGA	3	41,053	466.11	3	22,657	453.84
HALMARI	4	1,05,666	456.42	6	1,41,415	421.95
HATIMARA	5	36,921	452.33	4	78,480	440.66
DEOHALL	6	82,900	413.40	32	1,27,500	343.15
KAMARBUND	7	24,816	398.32	13	20,114	388.84
BANAMALIE	8	34,946	382.74	7	25,036	415.94
GELAKEY	9	49,180	381.70	14	51,005	388.68
SALKATHONI	10	39,540	379.18	10	68,347	395.66
DOOMNI	11	1,34,218	374.62	16	87,435	382.63
GHILLIDARY	12	31,403	372.17		15,918	360.87
SILONIBARI	13	38,377	369.26	18	55,269	378.97
DOOMURDULLUNG	14	88,408	367.35	8	57,229	404.13
HAJUA	15	67,756	361.13	36	80,268	337.86
DOOLAHAT	16	81,651	361.08	11	99,376	394.47
BIJLEEJAN	17	1,13,217	358.95	20	81,545	370.58
BORBAM	18	1,10,566	358.12	25	61,601	350.79
HIRAJULI	19	21,644	357.94	9	33,021	401.77
BORSILLAH	20	48,818	356.95	12	58,132	391.32
BETTYBARI	21	1,40,402	355.38	42	1,72,505	331.94
KOONTAI(B)	22	1,43,089	354.24	21	77,945	364.74
KHARIKATIA	23	94,381	353.86	17	74,017	381.82
DEHA	24	54,369	350.33	26	42,146	347.86
BORSAPORI	25	47,450	348.63	28	64,657	345.55

* Above 20 K

Follow us on:

